Thanks thanks thanks thanks
thanks thanks thanks
thanks thanks
Super Sales

You have a
success
mindset

Fun
fun fun fun
fun

My motivation
is strong
Super Sales by Kim Serafini
www.positiveprime.com

I can I can
I can I can
I can I can
I can I can

You are
confident
Super Sales

I feel enthusiastic when I share my passion

Super Sales by Kim Serafini

You come up with solutions for your customers
Super Sales by Kim Serafini
www.positiveprime.com

I believe my products
and services offer
the right solutions
Super Sales

This is
so much
fun!

I cheerfully
expect success

I enjoy
super sales
Super Sales by Kim Serafini
www.positiveprime.com

Increase your confidence right now by smiling

Do
this!

Compassion trust understanding

Super Sales by Kim Serafini

Customers look to me for answers
Super Sales by Kim Serafini
www.positiveprime.com

Yes
yes yes yes yes yes
yes yes yes yes yes yes
Super Sales

Understanding

You are
courageous and inspired

I know
I can do this
Super Sales by Kim Serafini
www.positiveprime.com

I know how to solve my customer's problems

I like to help
people
Super Sales

I communicate ideas and solutions

Super Sales by Kim Serafini

Slow down, and build a relationship first

Thank you thank you thanks you
thank you thank you
thank you
Super Sales

My attitude is
success
oriented

Celebrate your progress
every day!

You are
innovative
Super Sales by Kim Serafini
www.positiveprime.com

I help my customers achieve their goals

You are
dreaming big

I communicate well with people

Super Sales by Kim Serafini

My customers love to buy from me because I care
Super Sales by Kim Serafini
www.positiveprime.com

I am gr8ful
for my
sales success
Super Sales

You are
happy
right now!

Your mind is
focused on yes

You are
trustworthy
Super Sales by Kim Serafini
www.positiveprime.com

I learn from mistakes and I cheerfully keep going!

Sales is about
serving and helping
Super Sales

It is easy to ask for the sale

Super Sales by Kim Serafini

I listen carefully to my customers
Super Sales by Kim Serafini
www.positiveprime.com

Thanks thanks thanks thanks
thanks thanks
thanks thanks thanks thanks
Super Sales

I am calm
and
confident

My solutions
are innovative

Visualize
success!
Super Sales by Kim Serafini
www.positiveprime.com

Dream big - you can achieve anything!

Put your customers
first
Super Sales

Take the time to listen

Super Sales by Kim Serafini

I always take the time to listen, and help come up with a solution

Super Sales by Kim Serafini
www.positiveprime.com

My sales success
is based on
the right reasons
Super Sales

Empathy

I celebrate my progress
every day

I am
great at sales
Super Sales by Kim Serafini
www.positiveprime.com

Smiling makes me feel more confident

You are
creative
Super Sales

You are a great relationship builder!

Super Sales by Kim Serafini

Thank you for helping me to get it done!
Super Sales by Kim Serafini
www.positiveprime.com

My mind is
focused on
yes
Super Sales

Respect

I enjoy
problem solving

I dream
big
Super Sales by Kim Serafini
www.positiveprime.com

You easily turn obstacles into opportunities!

I always ask,
“how may I serve you?”
Super Sales

My success comes from a desire to help

Super Sales by Kim Serafini

Sales come from your ability to listen

Super Sales by Kim Serafini
www.positiveprime.com

I am willing
to do this!
Super Sales

Compassion

I am a
great listener

This is
possible!
Super Sales by Kim Serafini
www.positiveprime.com

Today, I am reaching my sales goals

Believe in your goal.
It is yours!!
Super Sales

You are compassionate

Super Sales by Kim Serafini

It feels satisfying to make my customers happy
Super Sales by Kim Serafini
www.positiveprime.com

I am a natural
salesperson!
Super Sales

I am great
at educating
customers

You are a great
problem solver

Fun is
the way!
Super Sales by Kim Serafini
www.positiveprime.com

My customers are happy when i smile

My customers
are satisfied
Super Sales

I make sales because people trust me

Super Sales by Kim Serafini

You make your customers happy with your brilliant smile!
Super Sales by Kim Serafini
www.positiveprime.com

Make your customers
feel important
Super Sales

You are a
great
communicator

You can
do this!

Cheerful
expectancy
Super Sales by Kim Serafini
www.positiveprime.com

Every "no" makes me a better sales person

Always ask,
“how may I help you?”
Super Sales

I am enriched because I help others

Super Sales by Kim Serafini

Yes
yes yes yes
yes yes yes
yes yes
yes
Super Sales by Kim Serafini
www.positiveprime.com

I am
confident
Super Sales

Even a "no"
is a "yes" because
I learn from it!

It feels good
to serve others

Embody
success!
Super Sales by Kim Serafini
www.positiveprime.com

You love creating the best outcome!

I come up with
creative solutions
Super Sales

I achieve because I enrich others

Super Sales by Kim Serafini

Possible
possible
possible
possible
possible
possible
possible
Super Sales by Kim Serafini
www.positiveprime.com

Confidence is
natural for you
Super Sales

Trust

I can
do this!

My solutions
are brilliant
Super Sales by Kim Serafini
www.positiveprime.com

I know how my offerings will help my customer

Always ask,
“how may I serve you?”
Super Sales

You achieve because you genuinely care!

Super Sales by Kim Serafini

Thank you
thank you
thank you
thank you
thank you
thank you
Super Sales by Kim Serafini
www.positiveprime.com

I have strong
communication skills
Super Sales

I am
enthusiastic

I have a
positive attitude

It is
easy
Super Sales by Kim Serafini
www.positiveprime.com

You can achieve anything you set your mind to!

You offer the
right solutions
Super Sales

Taking care of my customers is so satisfying!

Super Sales by Kim Serafini

I am thankful
for each
and
every customer
Super Sales by Kim Serafini
www.positiveprime.com

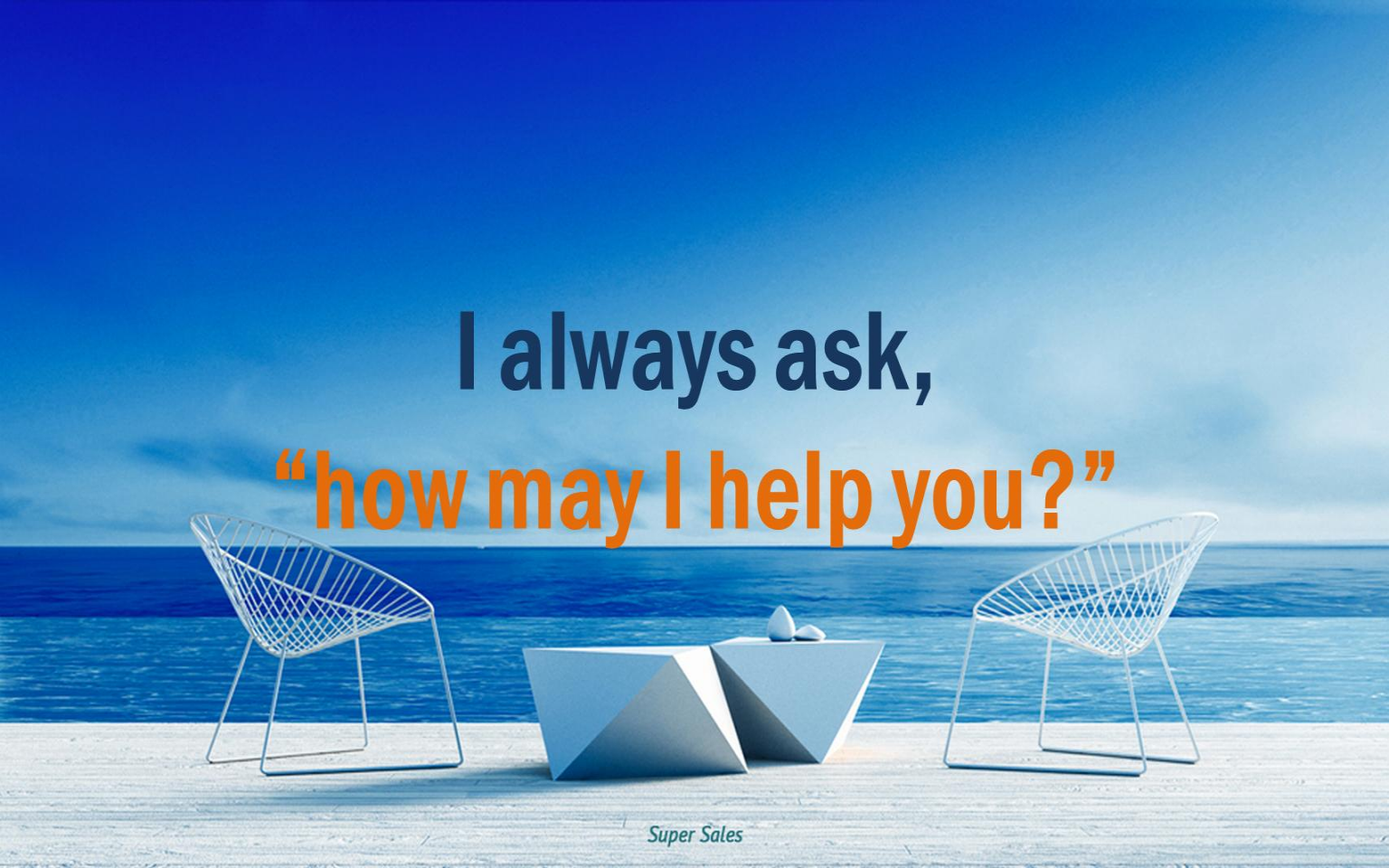
I respect
my customers
Super Sales

Today you are
enthusiastic

Your attitude
is positive

This is
good!
Super Sales by Kim Serafini
www.positiveprime.com

I am passionate about what I am selling


I always ask,
“how may I help you?”
Super Sales

You are a great listener

Super Sales by Kim Serafini

I take the time
to get to know
my customers
Super Sales by Kim Serafini
www.positiveprime.com

Woohoo,
selling is fun!
Super Sales

I am focused
on
my goal

Customers love
my positive attitude

Focus on your
goals
Super Sales by Kim Serafini
www.positiveprime.com

My customers happily refer me

You know your
products and services
Super Sales

It's satisfying to help people solve problems

Super Sales by Kim Serafini

I pay attention to my customer's needs

I take one small step
at a time
toward my goals
Super Sales

It is possible
and
It is doable!

I am
cheerful and confident

Envision
success
Super Sales by Kim Serafini
www.positiveprime.com

I build solid relationships with my customers

I ask the
right questions
Super Sales

I am gr8ful for the lessons

Super Sales by Kim Serafini

I always do my best in making my customers happy
Super Sales by Kim Serafini
www.positiveprime.com

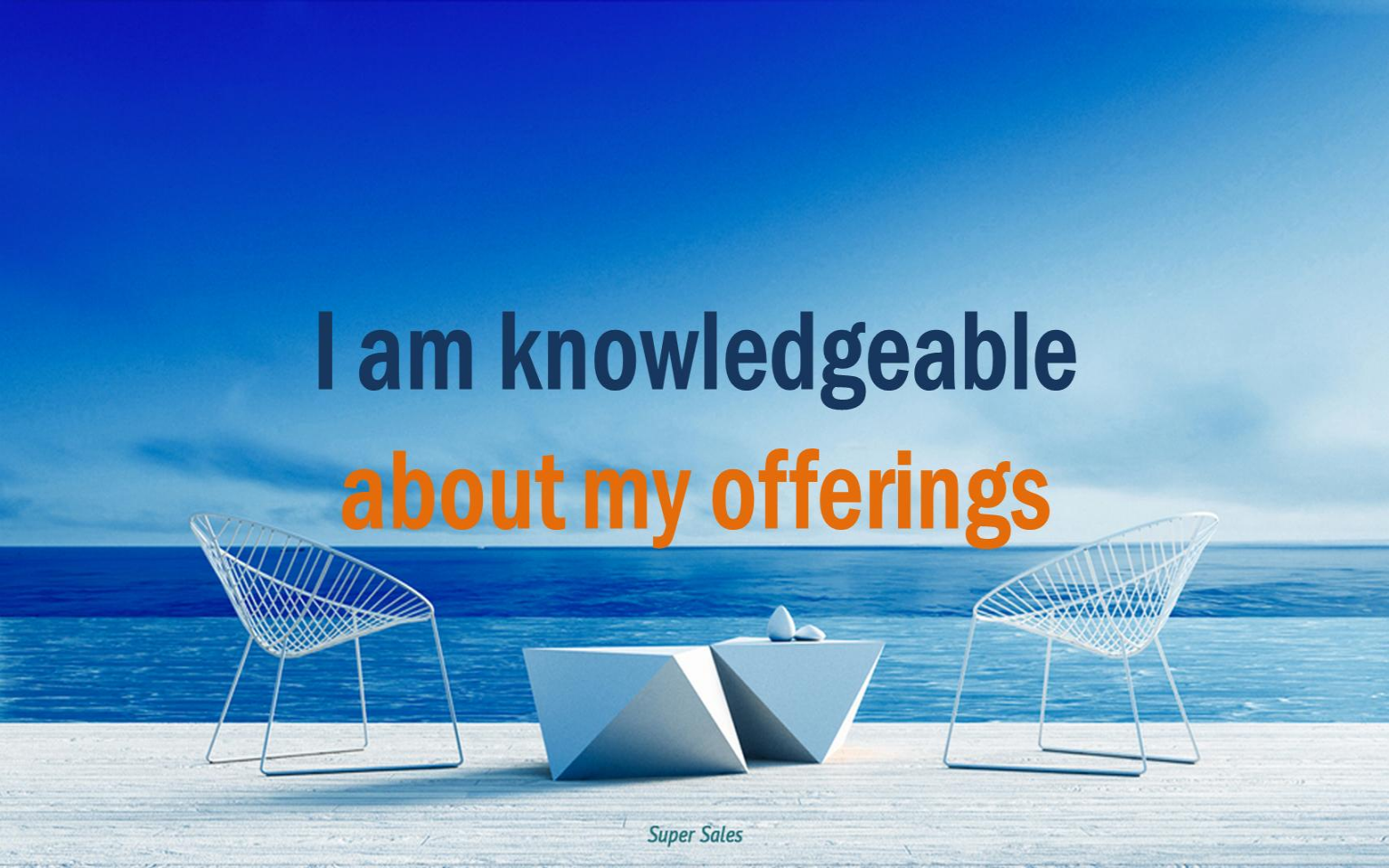
Asking for
the sale
is easy
Super Sales

I am
happy
now!

Sales success
is easy!

I have
done it!!
Super Sales by Kim Serafini
www.positiveprime.com

listening leads to super sales success


I am knowledgeable
about my offerings
Super Sales

Thank you thank you thank you

Super Sales by Kim Serafini

When my customers feel important, they buy from me

Super Sales by Kim Serafini
www.positiveprime.com

I value my customers
as
individuals
Super Sales

Smile
smile smile smile
smile smile

My attitude uplifts
my customers

I envision
success
Super Sales by Kim Serafini
www.positiveprime.com

Confident
I am naturally confident

I believe in
what I sell

It feels good to help people solve problems

Super Sales by Kim Serafini

I love creating the best outcome for my customers
Super Sales by Kim Serafini
www.positiveprime.com

You confidently
ask
for the sale
Super Sales

Educate your
customers

I am having
so much fun

I feel
positive today!
Super Sales by Kim Serafini
www.positiveprime.com

My goal is possible and I'm achieving it

I am gr8ful for
my customers
Super Sales

I serve and I help

Super Sales by Kim Serafini

Customers appreciate your empathy, knowledge and skills
Super Sales by Kim Serafini
www.positiveprime.com

I know
how to ask
for the sale
Super Sales

For every need
there is a
solution

Success comes
easily to me

Innovative
solutions
Super Sales by Kim Serafini
www.positiveprime.com

Success comes from my happy and positive mindset

I understand my
customer's needs
Super Sales

You serve and you help

Super Sales by Kim Serafini

I feel valuable when I am helping someone

I always put
my customers
first
Super Sales

I am motivated
to
achieve!

I love the feeling
of achievement

Calm
confidence
Super Sales by Kim Serafini
www.positiveprime.com

I am smiling

I believe in
my goal
Super Sales

I can listen with empathy

Super Sales by Kim Serafini

I enjoy
spending time
with
my customers
Super Sales by Kim Serafini
www.positiveprime.com

You genuinely care
about your
customers
Super Sales

Thanks thanks thanks
thanks thanks thanks
thanks thanks thanks

You know
you can do this!

Solutions are
everywhere
Super Sales by Kim Serafini
www.positiveprime.com

You show great respect for your customers

I did I did I did I did I did I did I did

I did I did I did I did

Super Sales

I sell for the right reasons – to help others

Super Sales by Kim Serafini

Thanks
thanks
thanks
thanks
thanks
thanks
thanks
Super Sales by Kim Serafini
www.positiveprime.com

I am genuinely caring
about my
customers
Super Sales

I believe
I can do this

Thank you thank you
thank you thank you thank you
thank you thank you

Thanks **thanks** thanks
thanks thanks **thanks**
thanks **thanks** thanks
Super Sales by Kim Serafini
www.positiveprime.com

You have a strong desire to achieve your goal

Thank you thank you thank you

thank you thank you

You help, therefore you are enriched

Super Sales by Kim Serafini

I get
great pleasure
from helping
my customers
feel good
Super Sales by Kim Serafini
www.positiveprime.com

I feel good about
taking care of
my customers
Super Sales

Thank you thank you
thank you thank you
thank you thank you

I did it! I did it! I did it!
I did it! I did it!

Thank You **thank you**
thank you thank you
thank You **thank you**
Super Sales by Kim Serafini
www.positiveprime.com

You take excellent care of your customers

I am
innovative

Thanks thanks thanks

Super Sales by Kim Serafini

I am happy
to help my
customers
Super Sales by Kim Serafini
www.positiveprime.com

You become better
at sales
when you hear “no”
Super Sales

You are calm
and
confident

Thanks thanks thanks
thanks thanks thanks thanks thanks
thanks thanks thanks

I see
solutions
Super Sales by Kim Serafini
www.positiveprime.com

I have the motivation and desire to achieve my goal

Thanks thanks thanks thanks
thanks thanks thanks
Super Sales

My perseverance leads to great rewards

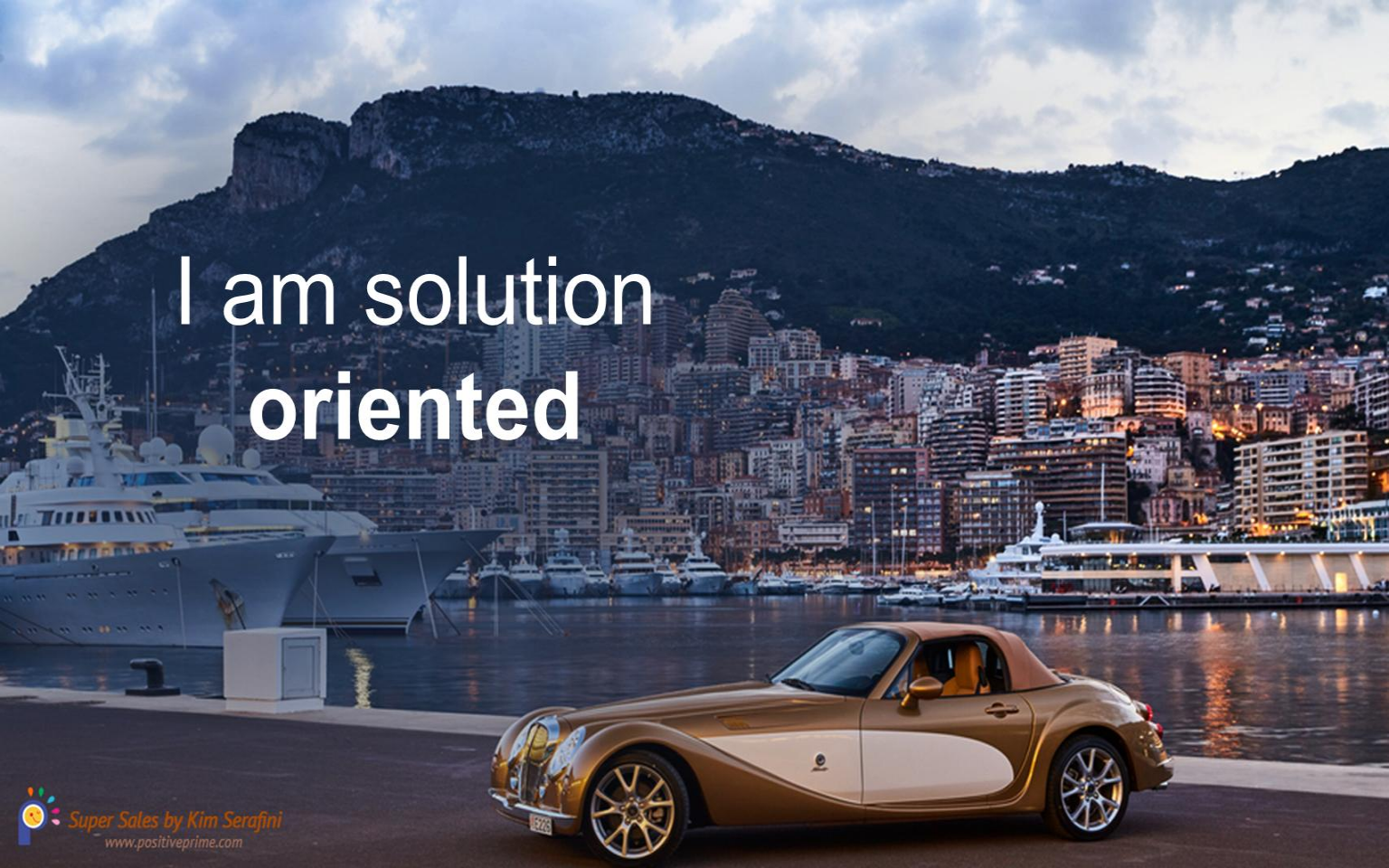
Super Sales by Kim Serafini

Thank You
thank you
thank You
thank You
thank You
thank You
thank You
Super Sales by Kim Serafini
www.positiveprime.com

I am enthusiastic
about helping
my customers
Super Sales

I provide
the right
solutions

Referrals lead to
massive success


I am solution
oriented
Super Sales by Kim Serafini
www.positiveprime.com

Thanks
thanks
thanks
thanks
thanks

Commit! Come on,
commit! commit! commit!
Super Sales

I am thankful because I help others!

Super Sales by Kim Serafini

I make sales
because
I am
compassionate
to my
customers
Super Sales by Kim Serafini
www.positiveprime.com

You ask the right questions
to understand your
customer's needs
Super Sales

I care

I will I will I will I will I will
I will I will I will I will

Obstacles are
golden opportunities!
Super Sales by Kim Serafini
www.positiveprime.com

Thank you
thank you
thank you
thank you
thank you

I get lots of
referrals
Super Sales

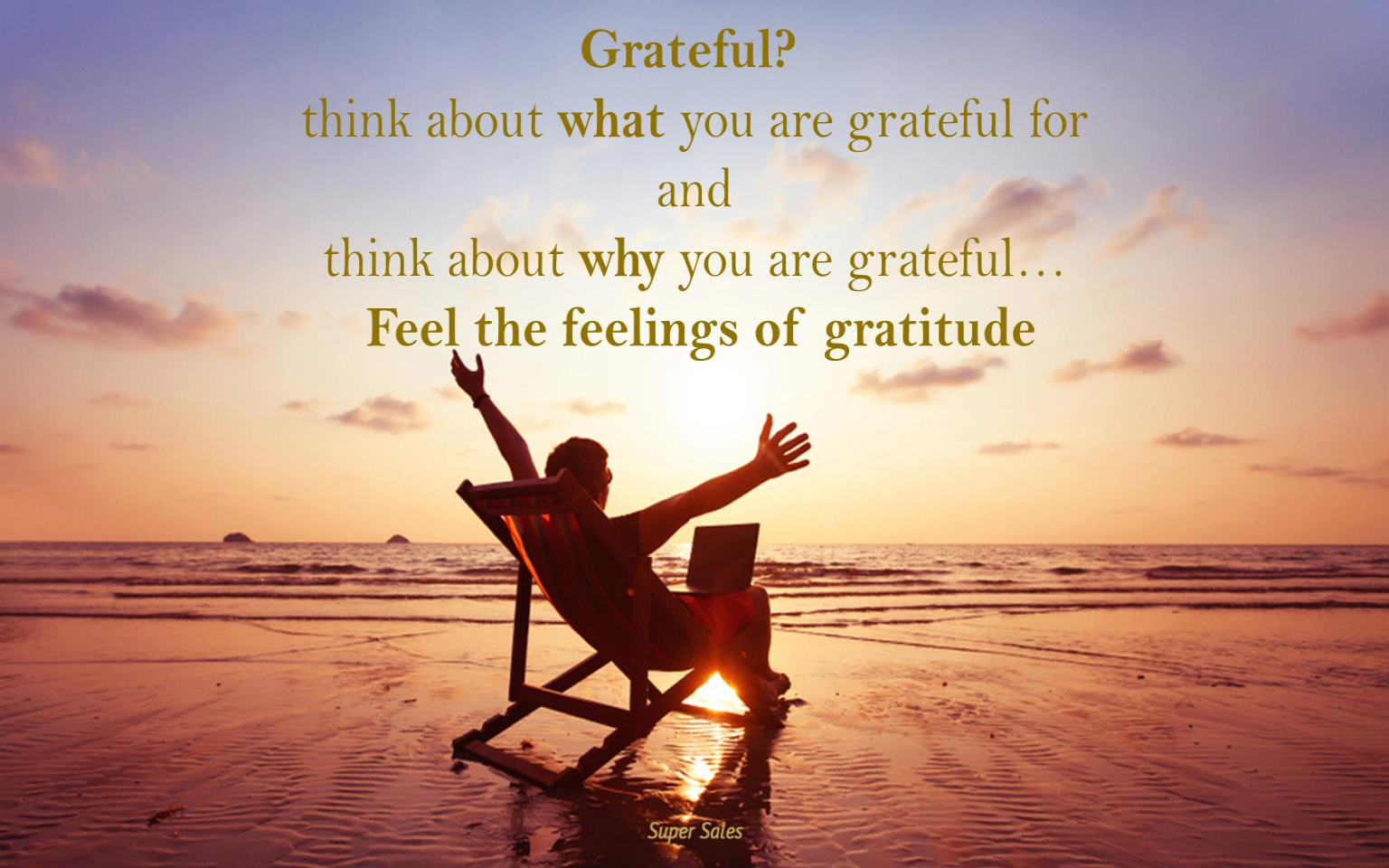
I take every "no" as a valuable lesson

Super Sales by Kim Serafini

Believe
believe
believe
believe
believe
believe
Super Sales by Kim Serafini
www.positiveprime.com

I always make
my customers
feel important
Super Sales

What
has gone
well?


Grateful?
think about what you are grateful for
and
think about why you are grateful…
Feel the feelings of gratitude
Super Sales

Actively contribute to benefit others

What if this is
Heaven?
Super Sales by Kim Serafini
www.positiveprime.com

How can I show myself & others kindness?

How can I be
more caring?

Celebrate your successes!
Super Sales by Kim Serafini

You can have, be, and do anything you want

Super Sales by Kim Serafini
www.positiveprime.com

What can I do today
to show
someone I care?
Super Sales

What
went
right?

Today
tell someone how much
you appreciate them
today
Super Sales

“What has inspired you this week?”

When you're watching your session

smile

just smile naturally now

Thank you
so much!
Super Sales by Kim Serafini
www.positiveprime.com

Smile

allow the action to drive the reaction

Make sure you do something caring today

Show
support!
Super Sales

How can I be
more supportive?
Super Sales

Life is occurring for me!

Super Sales by Kim Serafini

Life is
happening
for us
not to us...
Super Sales by Kim Serafini
www.positiveprime.com